



NEWSLETTER

PROBUS CLUB VANCOUVER

#252-2025 West 42nd Avenue, Vancouver, B.C. V6M 2B5 Phone and Fax (604)261-6818
Clubs for retired and semi-retired professional and business persons, former executives and others

JANUARY 2009

...to find more about Probus go to www.probus.org

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Next Meeting: Tuesday January 13, 2009

Presidents' Luncheon

Time: 9:30 AM

Location: Point Grey Golf and Country Club

Speaker: Jake Kerr and Andy Dunn

Topic : Pre-Season Outlook for Vancouver
Canadians Baseball

UPCOMING EVENTS

January 13th - Presidents' Luncheon at
Point Grey Golf & Country Club

February 13th – Valentine's Luncheon
Royal Vancouver Yacht Club



JAKE KERR
Principal Owner &
Majority General
Partner

Jake Kerr was educated at the University of British Columbia and received his MBA in Economics and Finance from the University of California at Berkeley. Mr. Kerr is the recipient of the Order of Canada and the Order of British Columbia in recognition of his significant contributions to both the province and country.

A managing partner of Lignum Forest Products and Chairman of Lignum Investments Ltd., Mr. Kerr is also chairman of the Vancouver Foundation.

Born and raised in B.C., Mr. Kerr is married with five children and four grandchildren.



ANDY DUNN
Co-Owner and
Team President

Andy Dunn joined the Canadians in 2007 becoming the 10th President in team history. Mr. Dunn has a vast amount of experience at all levels of Professional baseball having worked with the Florida Marlins, Montreal Expos and Washington Nationals organizations.

Mr. Dunn was named the Florida State League's Executive of the Year in both 1999 and 2000 and also received the coveted Bob Stower Minor League Baseball Award in 2002.

A graduate of Western Carolina University where he graduated with a B.A. in Sports Management, while also playing shortstop for the WCU Catamounts baseball team.

Minutes of the December 9 Meeting

Attendance: 187 members and guests

1. **President George Adams** called the meeting to order at 10:00AM.

2. **Announcements:**

- The **Presidents' Luncheon** will be on Tuesday 13 January 2009 at the Point Grey Golf and Country Club. (See important details inside).

- **Fred Cotton**, the Chairman of the Speakers' Committee wants **suggestions for guest speakers**. He thanked those members who have already given him names.

- the **Valentine Luncheon** is on Friday 13 February 2009 (note date change). See details inside.

- Treasurer **Bill Manson** has nothing to report (surprise! surprise!).

- the **post-meeting lunch** at Rossini's Pasta Palazzo, 1525 Yew Street immediately south of Malone's Sports Bar on Cornwall Street.

3. **President George** wished everyone a **Merry Christmas**.

4. **Mark Cullen** introduced our **Guest Speaker Mr. Daniel E. Friedmann** who is President and Chief Executive Officer of MacDonald, Dettwiler and Associates Ltd.

Overview of MDA Business. The business of MDA is to provide information gathering systems and information to governments, businesses and individuals for their decision-making. Founded in 1969 by two UBC professors, Dr. John S. MacDonald, and Werner (Vern) Dettwiler, its first product was ground stations for earth observation satellites. It has developed into a leading worldwide supplier of: multi-mission earth observation ground systems; aviation and defense information systems; property related information and products; space-based information systems and

sub-systems, and geospatial information in the United States, Europe and British Columbia.

For examples: it provides information on title to and the replacement costs of property; provides information obtained by satellite to defense departments as to industrial and other activity in various parts of the world (e.g. Iraq); provides information to agriculture monitors as to crop growth rates and yields in various parts of the world, and information to government surveillance authorities as to oil pollution by ocean-going vessels; and provides robotic equipment for space shuttles. Prices for its products and services range from \$10 for a simple land title search report to \$100 million + for a space-based information system.

Revenues and Earnings per Share.

MDA revenues have increased steadily from \$626 million in 2003 to \$1,204 million in 2007. Its earnings per share have increased steadily from \$1.16 in 2003 to \$2.60 in 2007

Clients and World Activities. MDA clients include many governments (e.g. Canada and the United States); some of the world's largest defense industry corporations (e.g. BAE Systems and Boeing) and financial corporations (e.g. Metlife and Citibank). MDA has approximately 3,000 employees of which over half are in Canada, a little more than a quarter are in the United States, and a little less than a quarter are in the United Kingdom. Of its revenues of over \$1,200 million, a little less than one-half are generated in the United Kingdom and Ireland, a little more than a quarter in Canada, and a little less than a quarter in the United States.

BC OnLine. In British Columbia MDA operates "BC On Line", a distributor of key government data base information and registration services relating to registered title to,

and encumbrances on property, and also relating to corporate filings.

New Products and Services. MDA is developing products and services for medical robotics, servicing in-orbit spacecraft, de-icing inspection for aircraft and for high-volume information delivery.

Questions. In response to questions, Mr. Friedmann said, amongst other things, that MDA can provide information with respect to pirate activity of Somalia, but that actually stopping the piracy requires armed force action to be taken internationally; and that MDA provides information to Russia to the extent permitted by Canadian export licensing.

Nick Thornton thanked Mr. Friedmann on behalf of the membership.

Ted Horsey
Secretary

PRESIDENT'S MESSAGE



As we approach yet another year, it is appropriate for us to reflect on the fortunes with which we are so generously bestowed – not least of which are friends and family, the wonders of our geographical location and the relatively civilized society in which we live. Whilst the recent parliamentary activities might beg the question just how civilised our society is, they have stimulated a wide interest in our political processes and in our constitution. My hope is that the elevated interest is maintained and that it will translate into higher attendance at the ballot box in future elections.

I am looking forward to our Presidents' Luncheon following the 13th January meeting at the Point Grey Golf Club. That is the occasion

when we recognise the Presidents who have gone before, who have provided strong leadership and the firm foundations on which our Club is built and who, without exception, still contribute greatly to its continuing success. The steady progress made by the Vancouver Probus Club is the result.

Reflecting on progress I am reminded of an essay, written by George Bernard Shaw and entitled "Maxims for Revolutionists", in which he wrote "The reasonable man adapts himself to the world; the unreasonable one persists in trying to adapt the world to himself." From this Shaw concluded: "Therefore, all progress depends on the unreasonable man." GBS makes a lot of sense - leaders we have known and who have seemed quite unreasonable on occasions have challenged us and caused us to reach further, to raise our expectations and to achieve much more than we might otherwise have done.

Now, relating that to Probus, the successes and the progress we all know some of Probus' past Presidents were (and are still) unreasonable but were they all that way? Whilst you ponder that, I extend my warmest wishes to you and your families for a happy and healthy new year.

HISTORICAL WALKING TOURS MEMORIES WITH CHRIS LEE



Many of us including spouses do cherish our learning memories of walks with Chris Lee, the teacher, and the knowledgeable tour leaders he found for us as we walked and talked the history of our city. The first tour, in May 2002, was titled an "Architectural Walking Tour of Old Vancouver".

a year later we were reminded of our provincial beginnings as we walked up and down the streets of old New Westminster. Next, came the "West End" and its turn of the century role. In October 2004, early architecture and history was presented as we walked Strathcona with its charming, perhaps before by-laws, almost touching homes. Then in 2005 we lunched and listened at Hycroft as we toured the building and walked "Old Shaughnessy" to see and hear who among the elite and why they built their mansions just outside the city limits, then 16th Avenue. In 2006 we walked the expanding UBC campus. A 2007 walking tour of the East Side and Gastown examined "what is" and "what could be" in an area of challenge and change. Finally, in May 2008, in the West End we saw "A Century of Residential Change".

I am sure Chris did not intend that to be his last tour for us. Chris, sadly, passed away in late November and will be missed by all the members of this Club.

Gordon Thom, Historian and Archivist

NOTICES

Member Services Desk: Bill Sexsmith

Cash Desk: Doug McGinnes, Jim McLennan

Greeters: Brent Scott, John Banfield

WANTED!

Member of our Club to provide assistance and back-up support for Treasurer, Bill Manson.

Phone: (604)988-2365

ANNUAL VALENTINE'S LUNCHEON

FRIDAY FEBRUARY 13TH, 2009



Royal Vancouver Yacht Club

811 Point Grey Golf Road, Vancouver

Thanks to Peter Jefferson, we will celebrate Valentine's Day at the Royal Vancouver Yacht Club, well known for its outstanding buffets and superb view of the North Shore.

Arrival time is 11:30 for lunch at 12:00. Please pick up a parking pass at the front desk for the Club's outdoor parking area. (The underground parking lot is for RVYC members only.)

On arrival you will be welcomed with a complimentary champagne cocktail. There will also be a cash bar – wine \$25.00 per bottle, soft drinks \$2.00. The seating is 10 persons per table. Dress is business casual.

The price *per person* is \$45.00. Please register in advance on the attached form and enclose a cheque for the appropriate amount. No refunds are allowed after February 6th.

Please note that wives of PROBUS members who have passed away in the last year are invited to attend as special guests of PROBUS.

PRESIDENTS' LUNCHEON

TUESDAY, JANUARY 13th, 2009

POINT GREY GOLF and COUNTRY CLUB

Our regular meeting in January serves as the Presidents' Luncheon during which we recognize the past presidents of our Club, who have served us so successfully over the last twelve years.

The cost will be \$25. No guests are allowed because of the limited accommodation. Please bring cash or cheques to the meeting. Coffee will be available as usual at 9:30 AM but the meeting will not get underway until 10:30AM.

It is important that we determine the exact number of members who plan to attend, so if you have not signed up yet and wish to attend please phone the office at 604-261-6818. Space is limited.

**VALENTINE'S LUNCHEON
FRIDAY, FEBRUARY 13TH,2009
ROYAL VANCOUVER YACHT CLUB**

REGISTRATION FORM

I PLAN TO ATTEND:

NAME: _____

PARTNER _____

PRICE \$45.00 PER PERSON

You can confirm your attendance by:

1. Mailing form and cheque to PROBUS OFFICE at 252 - 2025 West 42nd Avenue,
Vancouver, B.C. V6M 2B5

3. By bringing form and cheque to January Meeting and turning it into the Member Services Desk.

**PROBUS CLUB OF VANCOUVER
2009 MEETING DATES**

Location: H.R.MacMillan Planetarium and Space Centre

Tuesdays at 9:30AM

January 13th **	February 10th	March 10th
April 14th	May 12th	June 9th
July 14th	August 11th	September 8th
October 13th	November 10th	December 9th

**January Meeting is at Point Grey Golf and Country Club